

Alexander R. Beer

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EDUCATION

University of Wisconsin-Madison

Degree: Bachelor of Business Administration

Madison, WI

May 2025

Majors: Finance, Investment & Banking, Risk Management and Insurance

GPA: 4.00/4.00 | Academic All-Big Ten | 2024 IRCA Scholar Athlete

Technical & Market Skills: Excel, Python, SQL, FactSet, Financial Modeling, API Data Extraction, Refined Products, Propane/LPG, Crude Oil, Freight Markets, Basis Trading, Physical Logistics, Storage Economics

PROFESSIONAL EXPERIENCE

ALCIVIA

Madison, WI

Lead Energy Merchandiser

September 2025 – Present

- Own the hedging strategy, basis exposure, and logistics optimization for a physical book of 15M gallons annually of gasoline and distillates across WI, MN, and IL.
- Capture time and freight arbitrage across Group-3 and Chicago basis markets, optimizing sourcing and inventory positioning across 5 fuel sites (10,000 bbls) and 38 propane storage locations (36,000 bbls) to capture incremental margin.
- Structure and execute a multi-state, multi-vendor seasonal supply plan procuring 25M gallons of propane annually, managing both physical supply risk and price exposure against forward sales commitments.
- Translate regional and global petroleum fundamentals into trade ideas and risk views that drive the sales team's and customers' forward-contracting decisions, utilizing custom-built AI web scraping tools for automated market updates and charting.
- Build pricing and margin models to roll out new pricing strategies for retail refined fuels and propane in competitive retail markets.
- Built data infrastructure in Python by automating pulls scraped from vendor sites that feed freight-spread models, inventory scripts that populate daily risk reports, and a charting suite, cutting manual data work and sharpening position and risk visibility.

ExxonMobil

Houston, TX

Global Trading Intern – Crude Analytics

May 2025 – August 2025

- Conducted fundamental crude S/D analysis utilizing EIA and third-party data services such as Kpler, Enverus, S&P.
- Automated recurring data pipelines via APIs and SQL, eliminating manual updates to Excel and PowerPoint reporting used across the crude desk.
- Identified relationships between monthly USGC crude analyst export forecasts and USGC–NWE freight rates, highlighting a key correlation between internal crude analyst forecast models and the financially traded freight market.
- Aggregated 5M+ rows of Kpler ship-tracking trade-flow data into a global crude trade flows model, incorporating 10+ analysts' forecasts on a crude quality-specific basis, totaling 44 MMbbl of forecasted flows across 1,200 unique trade-lane combinations.
- Analyzed planned refinery turnaround data using IIR to forecast turnaround probabilities for PADD II and PADD III refineries.

Ardent Mills

Minneapolis, MN

Risk Management Intern

June 2024 – August 2024

- Supported grain merchandising through contract execution, crop-data aggregation, and analyzing and condensing relevant news and market trends into daily email market updates shared with product-line directors.
- Designed a wheat-blending strategy that monetized undervalued high-protein SRW wheat, capturing latent value in the elevator's grain-segregation capacity worth an estimated \$2M/year.
- Rotated across multiple trading desks and production facilities, gaining exposure to grain merchandising, millfeed trading, and milling operations.

University of Wisconsin - Madison Athletics

Madison, WI

Varsity Men's Rowing Staff Assistant

September 2025 – Present

- Coached and mentored athletes during daily practices, enhancing skills, performance, and teamwork.

Varsity Men's Rowing Recruiter and Summer Camp Counselor

June 2023 – August 2023

- Assisted in day-to-day practice needs and coached 20–50 athletes, fostering skill development and mentorship.
- Marketed and recruited over 100 first-year students for varsity rowing, enhancing team pipeline and engagement.

LEADERSHIP AND INVOLVEMENT

Sales & Trading Asset Management Club

Madison, WI

Member

February 2024 – May 2025

- Analyzed global market trends through weekly emails, equity/credit pitches, and research across equities and fixed income.

Associated Students of Madison Student Council

Elected Student Council Representative

April 2023 – December 2023

- Collaborated with 33 diverse representatives to implement cultural and legislative changes to enhance student experience.

Student Services Finance Committee

Elected SSFC Representative

October 2022 – May 2025

- Determined the approval/denial of student organizations' applications to the Services Fund totaling \$1.5M.
- Analyzed and adjusted the budgets of student-funded campus departments, amounting to over \$70 million.
- Issued comprehensive budget recommendations to the Chancellor, ensuring the fiscally responsible use of student dollars.

University of Wisconsin-Madison Varsity Men's Rowing

NCAA Division I Student-Athlete

September 2022 – May 2025

- Trained twice daily, totaling 20+ hours/week in-season and 10+ hours/week in the off-season.
- Selected by teammates as a class representative to lead and encourage teammates to achieve high performance.
- Demonstrated the grit, discipline, and determination required to excel in a highly competitive environment.

INTERESTS

Fly Fishing, Golf, Backpacking in Colorado, Skiing, Running, Cribbage, Boundary Waters Canoe Area, Sporting Clays, and Bird Dogs